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| **GAJENDRA PAL**  **Contact Information:**  **Address:**  03, Siddhartha Nagar  Hartmann College Road  Izzat Nagar, Bareilly  Distt-Bareilly (UP)243122  **Contact No:**  +91-7089700100  **Email:** gajendrapal.1744@gmail.com      **Permanent Address:**  Vill- Dunger Pur  Post- Shergarh  Distt- Bareilly (UP)  Pin-243509  **Personal Data:**  **DOB :**1st June1980  **Sex :** Male  **Marital Status:** Married  **Father Name:** Mr. Dod Raj  **Religious:** Hindu. | CURRICULAM-VITAE    Objective  To work with full dedication and honesty to achieve the goal for development of an  Organization and self.  Total Work Experience (11 Year +)  **Designation:** **Sr. Territory Manager**   * Sr. Territory Manager at International Tractors Ltd. **( Oct-2017 Continue)**   Palwal, Faridabad, Gurgaon, Ferozpur Jhirka, Sohna & Bahadurgarh (Haryana)  **Designation:** **Sr. Territory Executive**   * Sr. Territory Executive at International Tractors Ltd. **(July-2012 to Oct-2017)**   Kaithal, Pundri, Cheeka, Kurukshetra, Pehowa & Ladwa (Haryana)  Job Responsibility:   * Responsible for payment collection and billing to the dealers. * Responsible for maintain the growing market share of our product in the given area. * Responsible for training of dealer manpower and to obtain maximum output from them * Doing field activities for improve the product image in the area. * Liasoning with the bankers for tractor loan to ensure better fund rotation of the dealers. * Analysis of dealers funds, competitor sales, promotional activities and put continues planned efforts towards counteracts the same.   **Designation:** **Territory Executive**   * Territory Executive at International Tractors Ltd. **(July-2007 to June-2012)**   Kaithal, Pundri, & Cheeka (Haryana)  **Designation:** **Development Executive**   * Development Executive at International Tractors Ltd. **(October-2006 to June-2007)**   Rudrapur, Bazpur, Sitarganj & Gadarpur (Uttarakhand) |
| Languages Known: Hindi, English, **Hobbies:**  Traveling, | **Designation:** **Office Assistance**   * Worked as Office Assistance in International Tractors Limited (UP) at Bareilly Area office **(July-2006 to September-2006)**   Job Responsibility   * Ensure that all MIS reports are generated and sent on time. * Maintain DCR through sales officers. * Prepare of reports on various customer cares functional aspects such as complaint management and network issues.   Professional Qualification  **Mechanical Diploma**  From National Institute of Management, Bhopal  Academic Qualification  Post Graduate with Economics, in 2003  M. J. P. Rohilkhand University, Bareilly  Computer Proficiency  **Technology/Skill Set:**  6th month Diploma of Computer Application conducted from Center for Software Education and Training Center Bareilly.   * Basic knowledge of Computer (Word, Excel & Power Point also). * **Database:** MS-Access * **Operating System:** Windows 2000/98/XP/Vista, Windows7. * Knowledge of Internet Surfing.     Place : Bareilly (UP) \_\_\_\_\_\_\_\_\_\_  Date:…12/06/2018… **(**Signature) |